



Washington's birthday
to-day, a holiday.

South Jersey Republican

Next number of the
Lecture Course
comes next Monday.

HOYT & SON, Publishers and Printers.

VOL. 51.

HAMMONTON, N. J., SATURDAY, FEBRUARY 22, 1913

No. 8

John Tell has another horse sale to-day.

Miss Veit has been visiting relatives at Elm.

Mrs. D. M. Chapman is visiting in Philadelphia.

G. A. R. Post meeting at three o'clock this afternoon.

This is a legal holiday.—Geo. Washington's birthday.

Hoyt & Son are to print the annual Town Finance Report.

The infant son of Mr. and Mrs. Samuel Foster was buried on Thursday.

Miss A. L. Hoyt and May spent several days with relatives in West Philadelphia.

The Misses Wolfenden, of Carlington, Pa., are visiting their cousins, the Misses Cottrell.

The Boy Scouts will have a cake sale at 2.30 this afternoon, in the store vacated by Mr. Guber.

The D. A. R. will observe Washington's birthday at the home of the regent, Mrs. A. J. Rider.

The local Telephone Company have declared and paid a five per cent dividend on its common stock.

Baker Brothers have moved their hardware business into the main store vacated by H. McD. Little.

Miss Marguerite Goodman, of Ardmore, and her sister Miss Lulu Goodman, of Philadelphia (a returned missionary from Africa), are spending the week end as guests of Mrs. Cottrell.

Next Monday evening will occur the Lecture Association's fifth number, the Jess Pugh Co. concert. See description on our last page. The annual meeting may be held for a few minutes at the close.

That the water pressure is not what it used to be was discussed on Monday evening by Fire Company No. 1, and by several speakers on Wednesday evening at the banquet. J. M. Austin, one of the Commissioners, desires the Chief to have a drill, and test the mains, both with stand-pipe and pump pressure; and if anything can be done for improvement, they will gladly do so.

Mr. and Mrs. Walter Vernier will go to Washington to witness the inauguration of Woodrow Wilson as President. They go by automobile, and will be the guests of Harry Vail, Esq., who was private secretary of the late Senator Manderson, later of John Sherman, and now of Senator Whitmore, of Delaware. With such a chaperon they ought to see all there is to be seen, and no doubt they will.

The Young Women's Missionary Circle of the Baptist Church will celebrate their first anniversary on Friday evening next, Feb. 28th, at the church, using an exercise "Young Women in Mexico," by Francis Schuyler. A birthday offering will be thankfully received. The Senior Women's Circle will be hostesses, serving refreshments. All members and friends of the Sunday School and Church are invited.

The annual meeting of Greenmount Cemetery Association was held on Tuesday evening. The retiring trustees, Messrs W. L. Black and O. E. Hoyt, were re-elected. An appropriation made for improving streets in the cemetery, and some routine business transacted. Evidently the stockholders have confidence in the managers, for it required special solicitation to secure a quorum—seven—at the meeting.

There was a delightful children's party given last Saturday afternoon, at the home of the Misses Hurley, in honor of their two little nephews. Miss Leva Jackson was also one of the hostesses—it being a combination affair. About twenty little girls were present; as happy a lot as you ever saw. The decorations were appropriate to St. Valentine's Day, colored streamers, hearts, etc. One of the prettiest features was the table, and its contents. Cookies had been provided for each child, with initials, also other good things, including cream, candies, etc. The afternoon was spent in games, hunting hearts, and awarding prizes, and all had a fine time, including the hostesses.

The Mortgage Burning.



Fully one hundred and thirteen were present last Wednesday evening, in Bellevue Hall to witness the burning of Volunteer Fire Company mortgage, and, incidentally, to enjoy the banquet, speeches, and music which accompanied the burning.

The ladies of the auxiliary, and their associates, had decorated the hall very prettily, with bunting, flags, plants, and firemen's implements, with tables set diagonally. At each plate were sweet peas. Ample provision had been made for all, and the refreshments, done to perfection, were served in several courses.

Following this very pleasant feature, the Master of Ceremonies, A. L. Jackson, gave a synopsis of the Company's history, from the fire which gave it birth, in 1886, to the present. Several of the old charter members followed, with interesting bits of history,—among them Dr. J. A. Waas, Messrs. Wm. Bernishouse, John M. Austin, and Wm. H. Bernishouse. Words of commendation were given the fire-ladders for their many hazardous and efficient engagements.

Burning of the mortgage then took place, the President, Manley Austin, striking the match. As the flames leaped upward there was hearty applause. Some one suggested singing the doxology, which could have been done consistently.

Instrumental music was furnished through the evening by an orchestra. Very pleasing selections on the piano were rendered by Miss Bowker, and Mrs. D. M. Chapman's solo was enjoyed, as it is always.

The company is to be congratulated on this occasion, and the ladies for making it a complete success.

In turn, the men wish to thank those who made it possible to clear up the debt of eight hundred dollars in six years.

The usual services will be held to-morrow at the Baptist Church. In the evening there will probably be baptism.

W. S. Turner has put in a fine National cash register,—one of the latest improved, with all the attachments known.

An orchestra has been organized in Hammonton, and holds weekly rehearsals. They are to give a dance in Bellevue Hall this evening.

Mr. and Mrs. Laurence Fox, of Camden, and Dr. Barrett, of Washington, D. C., were the guests of Mrs. Clyde Smith on Friday and Saturday.

At the Presbyterian Church, to-morrow, morning worship at 10.30; text, "The trees of the Lord are full of sap." Sabbath School follows this service, being from 12 to one o'clock. At 6.45 p. m., the missionary committee of the C. E. will conduct an important meeting. Evening worship at 7.30; theme, "Restoring the Likeness." Prayer meeting on Thursday evening, at 7.30.

Mrs. Viola R. Murphy, wife of David Murphy, died on Sunday last at the home of her son Harry F., aged sixty-six years. She was a native of Hammonton. For three years she has been a patient sufferer, practically helpless from paralysis, and has steadily failed since another stroke two weeks ago. Her husband, her son Harry F., a daughter, Mrs. Eugenia C. Rice, of Cedar Falls, La., and another daughter, Mrs. Lilith W. Wilson, of Pleasantville, and several grandchildren survive her. Funeral services were held on Wednesday, at the house and the church at Winslow, conducted by Rev. Mr. Naylor.

The undersigned desire to publicly thank all those who extended their kind help and sympathy in our recent bereavement.

THEO. D. MITCHELL
MRS. HANNAH A. DROWN
MRS. CARRIE KING

Don't forget to reserve Wednesday evening, Feb. 26th for the "Rag Sociable" to be given in Bellevue Hall by the ladies of the Universalist Church. This is an old fashioned play, replete with humor, spicy and interesting, beginning at eight o'clock. Admission 25 cents, children 15 cents.*

St. Mark's Church, Rev. W. H. Davis rector. Third Sunday in Lent. 7.30 a. m.; Holy Communion; at 10.30, Morning Prayer; 11.45, Sunday School; 7.30 p. m., Evening Prayer. St. Matthias Day, Feb. 24th: 7.00 a. m., Morning Prayer; 7.30, Holy Communion; 4.30 p. m., Eve'g Prayer.

Un-Claimed Letters.

The following letters remained unclaimed in the Hammonton Post Office on Wednesday, Feb. 19, 1913:

Mrs. E. Jones Brook Mr. Charles Morton
Mr. Morris Mrs. John P. White
Mr. Geo. Sepulchro
—Foreign—
Carmelo Liso Giuseppe Merlino

Persons calling for any of the above will please state that it was advertised. THOS. C. ELVINS, Postmaster.

The New Jersey Agricultural Experiment Stations send out the following circular:

The seed law enacted in 1912 in no way supplies protection by the mere fact of its existence upon the statute books. It is absolutely non-effective unless you take advantage of the opportunities which it offers. Its aim is to help the seed market. To this end, make full use of the services of the analyst.

If you have not already ordered your seed for this season, send samples of prospective purchase to the seed laboratory. It will cost only a few cents for postage, and may save you a hundred dollars. You cannot afford to take any chances in this important part of your business.

If your seed has been ordered, when it comes you will want to know whether it is worth keeping and planting. It may be better business proposition to burn it up in case the dealer refuses to take it back and refund your money. If you, individually, or your Grange, or your co-operative buying association have ordered seeds in any considerable quantity write to the analyst when they arrive. Tell him that you want him to take samples and analyze the seed for purity and viability.

If you buy of a local dealer ask him for a statement of analysis by the seed laboratory of the New Jersey Experiment Station. If he cannot furnish it insist that he write to the analyst who will in person or by deputy obtain proper samples and make analysis absolutely without charge.

Such co-operation on your part is going to be of direct benefit to your business and going to lead to a fuller knowledge of seed trade in New Jersey. With such knowledge in hand we can better judge whether or not the sale of agricultural seeds is on a proper basis. Address, John P. Helyar, Analyst, New Brunswick, N. J.

Talk about the joyfulness of little children! The children of a larger growth had them "beaten to a frazzle" in that respect, at the Civic Club frolic on the evening of the 14th of February, in honor of St. Valentine, when the members and their guests assembled in goodly numbers at Odd Fellows Hall. Hearts predominated,—some very sweet ones,—games were played with hearts in various forms as prizes, and a post office was installed where valentines were in demand, the postmistress being as much rushed as the girls at Uncle Sam's castle on Xmas morning. Refreshments appropriate to the occasion were served by the capable committee, who through their efforts had made the evening a success.

Bank Bros.

Bank Bros.

Butterick Patterns for March, 10 and 15 cents.



Copyright Hart Schaffner & Marx

It is a good thing for all of us, at certain times, to pay honor to the Nation's great men. We want our young men to feel the inspiration of such patriotism and devotion to great ideals as these men showed.

There is no better way to accomplish this than for all of us to make a point of celebrating such anniversary days as WASHINGTON'S BIRTHDAY.

We can all be patriots. Even in our local affairs there is nothing too small or unimportant to do in that spirit.

We ordered Hart Schaffner & Marx to send the new Style Book for Spring, 1913, to all of our Townsmen. When you get it, don't put it away before you look it over.

It is a guide for correct style and good clothes. If you don't get it, let us know, and we will mail you one.

All the remaining Overcoats and Suits have been re-priced still lower, so as to hurry them out from our store. Come and take advantage of this sharp reduction.

DRY GOODS BY THE YARD

The new Spring Goods just arrived and ready for sale. Beautiful new Gingham, Ratine, Silks, and Messaline, are here. We invite you to choose from big stocks. Reliable goods, and marked at low prices.

BANK BROTHERS' STORE
Bellevue Avenue, Hammonton, N. J.

THE JOY OF TEMPTATION.

obstacles in the way and prevent
me doing what is right that
the instrument of Satan. Now
as far as he does that thing he
is the being your devil, and
I will treat him as such. It was
the evil spirit in the wilderness
that tempted Simon Peter, over

For February 23, 191

the joy which these temptations ought to cause. There are three reasons for this:

at a jolly family made
a cat and a horse?" gold

minney sweep, a chain link
y, a camera slide, a garden
diamond fish, a small flower

Topic for February 23, 1913.

without doing something to reduce unnecessary suffering of man.

ected, it will keep him straight and make him useful.

Many a woman has found peace of mind in adversity—many have had to earn appreciation by the loss of beauty.

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a mudd

THE DESERTER

... HERE
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I will
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...make you money." - a way
...later day of the Farm show.

earn some. If I come back full

YOU DOG!

...a good temper, a cheerful
...and a knowledge of

Page 10 of 10



Who
Will Pay
The Bills?

Will your wife be able to earn money
enough to provide properly for her-
self and the children if you are taken
away?

A Prudential Monthly Income Policy check
will help pay the bills.



The PRUDENTIAL

Founded by John F. Dryden

Pioneer of Industrial Insurance
in America.

**WASHINGTON
POPULAR**

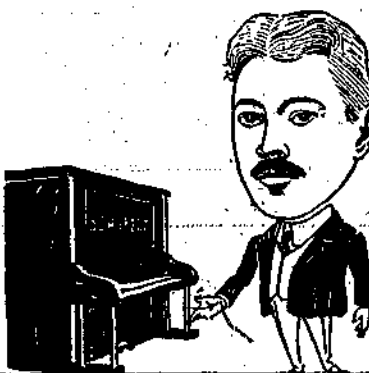
THREE-DAY TOURS

March 20, April 3, 17, and
May 1 and 15, 1913.

\$10.25 from Hammonton

Including hotel accommodations
and necessary expenses.
Under Personal Escort.
Tickets and full information of Ticket
Agents, of J. B. Wilson, 200 N. E. A.
Broad Street Station, Philadelphia, Pa.
Pennsylvania R. R.

**Hemingway's
Schubert PIANO Ware-rooms**



Does \$100 Look Good to You?

I will save you, that much and
more if you are looking for a piano
or player piano. What's the use
of buying a second-hand piano
when you can have a new one of
better grade at the same price.
What's the use of buying cheaper
quality, when you can have the
best direct from the factory at the
same cost, or less?
Don't be old-fashioned and say,
"I don't see how it can be done."
Look into my proposition and see
for yourself. Just because pianos
have never been sold here before
on this plan and at such low prices,
is no reason they cannot be. I
save you the middleman's profit.

New Uprights
..... other dealers ask \$275
100 other dealers ask 300
225 other dealers ask 325
88 Note Player Pianos 400
300 other dealers ask 450
225 other dealers ask 500
250 other dealers ask 600

40 pret. disc. on Player Rolls
Easy monthly payments can be
arranged. Send for special list
and full information.
Pianos and Player Pianos tuned
and regulated.
Work guaranteed.

The Hemingway Piano Company
206 Atlantic Ave.
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Practical
Plumber
and Gas Fitter**

Estimates cheerfully furnished.
Prompt attention to all kinds of
plumbing work will prevent
large bills in the end.

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Hammonton, N. J.

South Jersey Republican

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SATURDAY, FEBRUARY 23, 1913

In commenting on the work of the fire companies, Wednesday evening, several spoke in the highest terms of what had been accomplished, especially during the past few years, in preventing the wiping-out of the business centre of town at three or four serious fires. Ex-Mayor Austin called firemen "brave men," comparing them to regiments of soldiers, declaring the former to be the braver. The soldier endures the dangers for the purpose of killing others; the fireman, to save life and property. It's a fact.

By the way, the boys should have a new house—a fire-proof one—large enough to accommodate their apparatus without crowding.

We didn't notice the names of any of our fair sex hiking it to Washington with the suffragists.

Measles are now listed among the reportable diseases, according to a recent ruling of the Board of Health. If this is enforced, and quarantine established, there will be less danger of the disease spreading—as it did in Philadelphia.

We always disliked hearing anyone say "Liar!" But that's what some of us are thinking of Mr. G. Hogg. Yesterday morning the thermometer registered from 47 to 72 degrees above, birds were singing, frogs croaking, bees buzzing, and everybody opened their doors.

We notice that property-owners are cultivating fair-sized bumps of civic pride. Lawns are being dressed with fertilizer, and otherwise improved.

We understand that the up-town fire company has but fifty dollars to raise, and their mortgage can be cancelled. They have done fine, taking into consideration the fact that eligible and willing men are scarce in the region of their house, and most of the financial men live down town. We hope that our generous people will not allow the mortgage to hang over their long.

Parents should warn their children not to abuse the roller-skating on the concrete sidewalks privilege. Complaint has been made that they congregate on Bellevue, above Third Street, and make it next to impossible for pedestrians to get through without taking to the street. The youngsters could, just as well not, play on a side street, where there's not so much foot-traffic, and no one would "kick."

Bugs! Not on potatoes, but in children's hair. This subject is causing considerable trouble in the lower grades at the schools, and the Italian children are not the only ones who will be sent home to have their heads scrubbed, oiled, and a fine-toothed comb used. There is no excuse for dirty heads, in this town of abundant, pure water, and soap only five cents a cake.

Quite a little interest is being taken in the communication signed "Local Producer." This week we have another, also a reply by one of our merchants.

What Everyone Should Know.
If you should chance to break through thin ice, turn on your back the same as for swimming, kicking with both feet. It is comparatively easy to get your head on the ice, then work the shoulders, one at a time, up over the edge, kicking steadily, remember—then the elbows, and finally the body is out of the water. Still lying flat, work your way to strong ice before attempting to get to your feet.

One can help himself out of a bad situation ten times by this method, when he could not hope to succeed by any other means, unaided. Once on safe footing, keep off the danger spots, and don't try to be too smart, you may live longer.

AN OLD SKATER.

The Italian Columbus Society
have issued a detailed report of receipts and expenditures for their last celebration.

The Hammonton Telephone
Gives Best Service
and
Is the Cheapest!

A. J. RIDER,
President and Manager,
Office in Old Fellows Building.

Governor Woodrow Wilson, on Monday evening, sent to the New Jersey Senate, among a large number of others, the appointment of Clarence L. Cole as Common Pleas Judge of Atlantic County, to take the place of Judge E. A. Higbee, whose term of office will expire this Spring; and that of Charles S. Moore, foreman of the recent Elisor Grand Jury, as Prosecutor of Atlantic County, to take the place of Clarence Goldenberg, the present incumbent. The appointment of Mr. Cole to Judge of the Common Pleas, causes a vacancy in Circuit Court. It is limited that Judge Frank Smathers of the District Court is to receive this appointment.

The legal right of Governor Wilson to make the above appointments to succeed the present incumbents, whose terms of office expire after the fourth of March next was at once raised in the Senate by Senator Pierce, of Union County. The Senators voted to refer the matter to the Attorney-General and request his opinion on the subject.

The matter was brought to a focus one night, because the appointments to the ten County Tax Boards are involved in the controversy. It is claimed by some that the Governor has no power under the constitution to make appointments to offices, the terms of which expire after he will go out of office to become President. The contention being that these appointments should be made by Senate President Fielder, who will become Governor March 1st, when the Governor resigns. Governor Wilson has maintained he has such power, and the fact that he sent in these appointments suggests that he proposes to act upon his contention.

The opinion of the Attorney-General has settled the dispute, that the Governor was right.

There's trouble in store for the gent who never salts down a red cent, it looks as though cash be the very trash, for foolish extravagance meant. Since money comes easy to-day he thinks "I'll be always that way, and he burns up the seeds with the rattling lads and warbles a madrigal gay. His dollars are drawn when they're due, and rather than salt down a few he throws them, with jests, at the robin red-breasted, with riotous hallelu! It looks down the scary years—for I'm the descendant of seers, and the spendthrift desecr when his is gone by, an object of pity and tears. I see him parading the street on wacky and ting-bone for a-begging for dimes, for the sake of old times, to buy him some sauerkraut to eat. I see him abandoned and sick, his pillow a dornick, or brick; and the peeler comes by with a vulcanized eye and sweat him for luck with a stick. I see him when dying; he groans, but his anguish for nothing toates; and they cart him away in the dawn cold and gray, to the place where they bury cheap bones. Don't burn up your money my friend! Don't squander or foolishly lend; though you say it is dross and regret not its loss, it's a comfort and staff in the end. WALT MASON.

License Applications.
The undersigned, at least two citizens and freeholders in the Town of Hammonton, do hereby recommend:

James P. Lister, for a license to keep an inn and tavern at "Parker's Hotel," on Main Street, and do certify that same is a property that is in good repair for liquor and temperance, and has at least two bona fide residents. Filed February 19, 1913.

Witness my hand and seal of office, this 19th day of February, 1913.

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It May Interest You

To know that an account may be arranged by one person as trustee for another, or in the names of two persons, to be used jointly, permitting either to draw during life, and the survivor in case of death, thus avoiding all conflicting bothers that might arise.

Hammonton Trust Company

THEATRICAL and BAL MASQUE

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O'Donnell Building

Highest Class

Moving Pictures

Something to Please Everybody

Samuel Litke,

Proprietor.

CORTRIGHT METAL SHINGLES

Roofs Put on 26 Years Ago

are as good as new, and have never needed repairs—never need attention of any kind, except an occasional coat of paint.

Storm-proof Fire-proof Lightning-proof

Don't buy that roof for the new building, or re-roof the old, until you have examined the Cortright Metal Shingles.

For sale by George O. Bobst,

Contractor & Builder, Hammonton, N. J.

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**THE
Marine Trust Company**

In order to give all an opportunity for profitable investment, has arranged to issue

Certificates of Deposit
in any amount desired, from Five Dollars up, paying annually

Four per cent Interest
which will be mailed to the holders of certificates every six months, same as are

Stock Dividend Checks
The only restriction being that no interest will be paid unless certificate is left six months, but the principal of the certificate is

Payable on Demand
so that the arrangement in many respects is equal, and in some ways superior to

Bank Stock

Call for particulars at the office of the

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Because last Saturday was Rev. W. S. Marple's birthday, and because he is so dear to all who know him, and especially so to the young people, those same young people prepared a small feast in his honor. After the usual evening meeting, all were to repair to the little room. Those who were at choir practice were also invited. When the time came, only one thing was

NURSERY STOCK.

Asparagus,
Giant Argentiell, 3 years,
Extra heavy

Perfection Currant, 2 yr.

Blower Blackberry

Surprise Strawberry.

A full line of Shade Trees, Rose
Bushes, Shrubs, Cal. Privet,
Apples, Pears, Peaches, Plums,
Cherries and Quinces.

There is no more reason for going out of
town to buy your nursery stock than there
is to buy your groceries. Our prices are
just as low as the same grade of stock can
be bought for elsewhere.

Call and see us.

Hammonton Nursery Company,
308 South Third St.

Walter J. Vernier

Sanitary Plumb'r

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Wesat on a bench in the Boston
Common, my friend and I. On
the adjoining benches were many
others, mostly men. Suddenly my
friend remarked:

"What in the world is the matter
with young girls nowadays?"

The object of this comment was
a young girl just passing. She
was about fifteen, and attired in a
very short, tight skirt, white buck-
skin shoes, a peek-a-boo waist that
was conspicuous for what it did not
leave to the imagination, and a
face so made up as to give a most
hard and coarse look to even a girl
of that age. The men all stared and
some made rather unsavory re-
marks. If one of them had accosted
her the girl might have been highly
indignant, and yet by the very
nature of her costume and bearing
she invited it.

"What's the matter with the
girls?" carried my memory back a
few years to a juvenile courtroom in
Chicago, where stood a young cul-
prit of the same style as the girl in
question. She was not bad—just
young and foolish. To a question
of the judge as to why she had done
a certain act she said: "Why, I
didn't think it was wrong; my
mother never told me it was wrong."

There it was in a nutshell. Her
mother hadn't warned her it was
wrong. This case set me thinking,
and in my subsequent experience,
as a court reporter I've found it to
be almost always the same.

What's the matter with the
mothers nowadays?

I wish every mother could spend
a certain length of time in a juve-
nile court that she might see the re-
sult of her downright negligence of
her daughter. I have come to the
conclusion that the trouble with
the girls is that they are not started
right. Some mothers seem to think
that girls will outgrow careless and
foolish habits and vicious compan-
ions just the same as they did last
year's boots. And if you remind
one of these mothers that this is
dangerous to the girl, she will say:
"Oh, no, that could not happen to
my daughter," and she is fortunate
indeed not to waken some fine
morning and learn that it not only
could happen but has happened.

Nine times out of ten if this is the
case the mother will lay the cause
to the girl's companion or compan-
ions, instead of right at home where
it belongs. For what mother of or-
dinary sense would allow her
daughter to appear on the street clad
like a circus rider? If she would
try to make the girl understand
that the only comment she excited
was unfavorable and that the men
only laughed at her, there would be
less work for our Juvenile Courts to
do.

One sees these very young girls
at all times of day or night, and in
all kinds of places—girls with hair
in braids, about the street corners
or in soda parlors with callow youth
in theaters—and with men—old
enough to be their grandfathers.

One mother of my acquaintance
said to me some years ago: "I shall
never lay down any hard and fast
rules for my children to obey. I
shall not insist upon anything, for
I believe children should be allowed
to develop individuality." In a few
years they had developed individu-
ality to such an extent that the poor
mother was in an insane asylum be-
fore she was forty.

What some mothers need is some
plain talking to, for the blame in
the great majority of cases lies
with them. There are few men in
the ordinary walks of life so de-
generate that they will force atten-
tions upon a girl who makes them
understand that such attentions are
unwelcome.—LITTLE'S WEEKLY.

A Local Dealer's View.

The communication in a recent
issue of the "Republican," signed
by "Local Producer," would seem
to warrant an answering statement,
setting forth the storekeeper's po-
sition, lest the general public might
think that the storekeepers hold
the farmers in a sort of Standard
Oil grip, and are ruthlessly ex-
ploiting them for their personal
profit.

The storekeepers do not make a
practice of buying eggs and pro-
duce in the city when they can be
bought here. If Local Producer
were familiar with the egg business
he would know that it is almost an
impossibility to sell a city egg in
Hammonton when there is a local
egg obtainable, and that the only
time that eggs are purchased in
the city is when no local eggs are
coming in.

As to the price being "clubbed
down," I have known times when
we were paying ten cents more for
local eggs than we could have
gotten for them if we had shipped
them; and I venture the assertion
that about half the time the store-
keepers are paying more to the
farmers for their eggs than they

would get by shipping them to
Philadelphia. The local price is
governed by the local supply and
demand.

Then he rings in that old fallacy
about the storekeeper making two
profits from the farmer when he
buys his eggs and pays in merch-
andise. When we buy the eggs
there is no more profit than there
is to the farmer when he buys his
chicken feed. The eggs have to be
sold before there is any profit on
the egg deal; and if perchance they
are sold for less than cost, as some-
times happens, where is the so-called
double profit? Eggs are sold on a
margin that does not cover cost of
doing business, and that is making
no allowance for breakage, some-
times a considerable item.

When local produce is in season,
the stores sell only a very small
proportion of what is used, on ac-
count of so many private gardens
and hucksters. As it has no value
to the storekeeper unless he can
sell it, he must naturally decline to
buy more when he already has more
than he can sell. That he should
go to the city and buy when there
is already an over production at
home, is so foolish that I think
"Local Producer" must have let
his imagination run wild.

I might mention instances where
the farmers have not acted fairly;
but that would do an injustice to
farmers as a class. I am glad to
say that there is a growing tendency
among the farmers to raise better
produce, and grade it better; but
the great trouble is, that when local
produce is in season, Hammonton
raises more than it can consume.
If the exchange that "Local Pro-
ducer" contemplates would take
that surplus and properly grade,
pack and ship it, many dollars
would be brought into Hammonton
from produce that under present
conditions is wasted.

Perhaps no class of people is
more vitally interested in the farmer
getting a fair return for his produce
than are the storekeepers; but it is
not a part of their business to in-
sure the farmers against loss.

A. L. JACKSON.

Local Trading.

Inquiry has been made as to the
meaning of "working in harmony"
in last week's article. We will
illustrate with one phase of the egg
question.

Most producers have a suspicion
that any one offering to aid them
has some secret graft in mind.
That suspicion must be scotched
immediately, if any progress is to
be made. For example: Eggs
selected fresh-laid, ruled firmly in
Philadelphia at 30 to 32 cents all
the week. During that same week
local merchants put their buying
price at twenty-two cents with pay-
ment in trade. Even if paid in
cash, that ten cents difference rep-
resents more than double the profit
realized by the producer. Now, a
fellow producer comes along, who,
at considerable expense of time and
money, has found desirable custo-
mers who will pay the city price.
He offers to handle the selected,
fresh-laid eggs of his fellow pro-
ducers at four cents per dozen, or say
in cash, two cents per dozen above
the price offered—in trade—by local
merchants. In either case he sup-
plies the crate, examines and grades
the eggs, does all the hauling and
pays the express charges. The
fellow-producer talks up and says:
"Oh! yes, but you will be making
something off of me," instead of
realizing that he gets in cash three
to four cents more than he would
otherwise get in trade. He adds,
further: "If you will pay me what
you get, I'll let you have my eggs
if you will come after them."

Think of it! He will deliver his
eggs to the store, and take in trade
ten to twenty per cent less, rather
than deliver to his market finding

friend at twenty per cent advance,
in cash. Of course, the market-
finding, trouble-taking producer
"will make something." Not,
however, in the way the suspicious
neighbor surmises, but in the price
of his own product. By effecting
the combination, he gets full crates;
on the proportion sent in he gets a
small pittance, hardly enough to
cover his time and trouble; but on
his own product he gets the full
quoted price, namely, 30 to 32 cents
in cash, as against 22 cents in
trade. The same holds good with
other products.

Now, will the the local producers
get together, drop this petty spirit
of suspicion, take a broad view, and
reap the advantage? or will they
go on in the same old way, and
take it out in "cussing" everything
and everybody, from hen to con-
sumer, save and except themselves?
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of many enthusiastic reports received.
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Ind., said of him after his appearance
there, "As a dramatic reader Mr.
Pugh has but few peers on the Amer-
ican platform." From Granite City,
Ill., in a quarter column writeup of
the entertainment, were these words:
"Mr. Pugh is a rare genius, an all
around artist. His voice is rich and
melodious and of reasonable purity of
tone. His dramatic readings were so
natural that one would see the char-
acters portrayed in living reality be-
fore him."

Miss Clarissa Max, violinist with the
Pugh company, received her instruc-
tions from Professor Adolf Weidig, ac-



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made numerous trips out in her home
state of North Dakota as violin soloist
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ceived part of her education in the
Oberlin Conservatory of Music and
later graduated from the American
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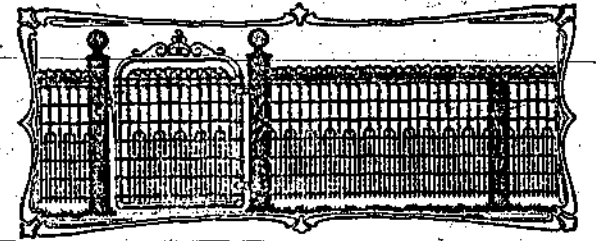
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